

BSB40320 Certificate IV in Entrepreneurship and New Business_(Release 1)

CRICOS Code: 104030G

Introduction

This qualification reflects the role of individuals who use well-developed skills and a broad knowledge base in a wide variety of small business contexts. They apply solutions to a defined range of unpredictable problems, and analyse and evaluate information from a variety of sources. They may provide leadership and guidance to others, and have responsibility for the output of others.

The course is suitable for those planning to set up a small business or may be in the early stages of running a small business.

All coursework and assessments are done in the context of a business and there is plenty of opportunity to develop skills and tools relevant to the daily running of a business.

Qualification Rules

As part of the Australian Qualifications Framework this program is nationally recognised. Graduates will be awarded the BSB40320 Certificate IV in Entrepreneurship and New Business. A statement of attainment will be awarded to those who do not complete all units.

Participants must complete ten (10) units of competency in accordance with the guidelines published in the BSB Business Services Training Package Qualification Rules which requires:

- **4 core units** and **6 elective units**
- Total: **10 units**

Core units (4)

- BSBESB401 Research and develop business plans (Release 1)
- BSBESB402 Establish legal and risk management requirements of new business ventures (Release 1)
- BSBESB403 Plan finances for new business ventures (Release 1)
- BSBESB404 Market new business ventures (Release 1)

Elective units (6)

- BSBESB301 Investigate business opportunities (Release 1)
- BSBESB405 Manage compliance for small businesses (Release 1)
- BSBFIN401 Report on financial activity (Release 1)
- BSBINS401 Analyse and present research information (Release 1)
- BSBLDR412 Communicate effectively as a workplace leader (Release 1)
- BSBLDR413 Lead effective workplace relationships (Release 1)

Course Duration / Delivery Method

This program is delivered over 38 weeks which includes orientation, public and term break holidays. Set assessment tasks may sometimes need to be completed outside of class times. Trainers will provide any additional learning materials where gaps are identified in either a participant's underpinning knowledge or the training resources.

International Student Entry Requirements

- Language, literacy and numeracy test required as condition of enrolment
- Completion of Year 11 / SACE 1 / HSC or equivalent
- Minimum IELTS 5.5 (overall) or equivalent

Tuition Fee

- AUD \$13,000 (International Students)

Enrolment Fee (non-refundable):

- AUD \$ 250

Intake

February, April, July, October

Assessment Methods

Participants will be provided with a timetable at the commencement of the course which will detail the assessment submission deadlines. As the course is competency-based, assessments are provided throughout the course and participants must achieve competency in each assessment. If competency cannot be achieved, a further training need may be identified and addressed accordingly.

A variety of methods will be used to assess the competency of participants, including:

- Case studies
- Projects (simulated work environment)
- Assignments
- Observation
- Presentations
- Role plays
- Questions/activities

Delivery mode

- Classroom
- Online

Training Pathways

Students who complete BSB40320 Certificate IV in Entrepreneurship and New Business and, can then undertake BSB50120 Diploma of Business and/or BSB50420 Diploma of Leadership and Management and/or BSB50820 Diploma of Project Management at IAA.

Employment Pathways

Our Certificate IV in Entrepreneurship and New Business provides the practical skills required to start and run a small business. The course covers business planning, dealing with legal requirements, managing finances and marketing products or services.